

Ibraheem Sameer Habib

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Summary:

Saudi engineer with 11+ years in organizational transformation, government consulting, and nonprofit leadership. Expert in Lean, KAIZEN, and strategic excellence. Certified LSSMBB with proven impact across public and private sectors. Author of a financial book outlining a five-year plan to build wealth from salary. Strong track record in risk management, organizational maturity, and operating model and procedure design.

Professional Experience:

Management Consulting Manager | KAFAA Excellence, Saudi Arabia

May 2023 – Jul 2025

- Leading a project in the **Ministry of Hajj and Umrah** within the Risk Management Department
 - Developed risk register with response plans, recovery protocols, and real-time operational dashboards
 - Activated emergency plans aligned with Civil Defense and National Risk Council frameworks
 - Built business continuity plans and risk policies per Resilience Index standards
 - Enhanced scenario planning and reporting to meet National Risk Council Award criteria
- Leading a project in the **General Authority of Al Haramain** within the Executive Office Transformation Program
 - Designed and activated Executive Office model, strategic mandate, and governance framework
 - Developed KPIs, policies, procedures, and structure aligned with strategic objectives
 - Created development plan based on skills gap analysis and organizational needs
 - Supported HR and strategy transformation and enhanced internal communication campaigns
- Leading a project in **Asir Development Authority** within the Quality and Administrative Excellence Program
 - Established Quality Management Framework and operating model for the authority
 - Managed quality assurance of project deliverables across various departments
 - Developed 27+ policies and 450+ procedures for key functions including Investment and Tourism
 - Created organizational structure for HRH Prince Turki Bin Talal's Executive Office
- Contributing to **KAFAA's Business Development** Strategy
 - Participated in drafting technical proposals aligned with client RFPs including methodology, project phases, and tools.
 - Contributed to the successful acquisition of over 6 projects within 18 months.

Executive Consultant | Al Wafaa Family Charity Association, Makkah, Saudi Arabia

March 2025 - Present

- Supporting the nonprofit's strategic development and institutional excellence efforts
- Advising on operational frameworks, internal governance, and strategic funding alignment
- Leading coaching and youth empowerment programs in line with Vision 2030 social goals
- Contributing to business model innovation and organizational transformation within the charitable sector

Continuous Improvement Manager | KERRY, Jeddah, Saudi Arabia

September 2022 - April 2023

- Adopted and implemented KERRY Connect, enhancing team collaboration and cross-functional knowledge sharing
- Deployed SAP system to boost operational efficiency and streamline production workflows
- Developed Saudization Program, significantly increasing Saudi workforce participation and skill development
- Launched KAIZEN and Lean Analysis framework to drive continuous improvement and optimize operations

Production Manager | KERRY, Jeddah, Saudi Arabia

August 2020 - August 2022

- Formulated SMART KPIs to align departmental performance with strategic goals
- Designed Lean Map, achieving 20% production rate increase through process optimization
- Improved product quality by 15% using Lean Six Sigma-based checklists
- Enhanced Saudization to 60% in operations and 15% across the factory through talent development

Production Line Manager | SAVOLA, AFIA International Company, Jeddah, Saudi Arabia **March 2018 - July 2020**

- Applied Lean Manufacturing principles, improving operational standards and reducing process inefficiencies
- Trained team on Autonomous Maintenance, boosting productivity by 35% and skills by SWOT analysis
- Improved line speed by 10% and earned multiple awards for team performance and safety excellence

Assistant Lean Manager | SAVOLA, AFIA International Company, Jeddah, Saudi Arabia **March 2016 - February 2018**

- Developed Lean Waste Analysis Program with clear guidelines for tools and methodologies application
- Executed KAIZEN program generating 2M SAR savings through continuous improvement initiatives
- Recognized as Master Trainer in Lean, KAIZEN, and TPM; improved team skills and operational quality

Assistant Production Manager | SAVOLA, AFIA International Company, Jeddah, Saudi Arabia **July 2014 - February 2016**

- Awarded Best Management Trainee in 2015 for exceptional performance and dedication
- Achieved Lean Six Sigma Green Belt certification from ASQ during trainee program
- Redesigned workforce system, reducing overtime and improving performance; developed KPIs and dashboard

Service Advisor | Abdul Latif Jameel Company Limited, Toyota, Riyadh, Saudi Arabia **February 2014 - July 2014**

- Created reference guide for service costs and mileage, improving speed, accuracy, and customer experience
- Revamped vehicle flow process, boosting service productivity by 20%
- Received customer appreciation certificate for exceptional professionalism and service quality.

Publications:

“خارطة الطريق من راتبك إلى ثروتك” (Your Roadmap from Salary to Wealth) **June 2025**

Self-Published via Ibraheem Habib’s Digital Library | isibraheem.sa

Authored a financial planning book providing a structured five-year roadmap to build wealth from salary through actionable steps, smart investing, career progression, and intentional lifestyle planning.

Skills:

Executive & Leadership Skills

Strategic Planning, Organizational Transformation, Governance & Policy Design, Business Development, Project & Change Management, Institutional Maturity, Career Coaching, Nonprofit Consulting

Operational & Technical Expertise

Lean Six Sigma (LSSMBB), KAIZEN, TPM, Continuous Improvement, Risk & Resilience Planning, Quality Management, Process Mapping, SAP & ORACLE ERP, Microsoft Office, Minitab, AI Literacy

Core Competencies

Leadership, Communication, Innovation, Problem Solving, Critical Thinking, Adaptability, Team Motivation, Public Speaking, Training & Development

Education:

Saudi Society of Internal Auditors IIA SA **April 2024 - November 2024**

Diploma in Governance Applications and Internal Auditor Skills

King Abdul Aziz University, Jeddah, Saudi Arabia **August 2009 - January 2014**

Bachelor’s degree in Mechanical Engineering

Training Courses:

- Demand Analysis and Management Course | Saudi Logistics Academy | December 2024.
- Project Management Professional (PMP)® | PCMST.com | January 2020.
- Lean Six Sigma Master Black Belt | Anexas Europe | August 2019.